

College Works Painting Reference Letter  
Lawrence and Trisha Best  
8436 Mesa Ridge Road  
Santee, Ca 92071

We met David Scherer from College Works Painting when he came to our door to tell us about his company and see if we would be interested in a quote. My wife had seen one of their signs while driving around town, but I was bit hesitant to use any painting company with the word "College" in the name promising more affordable house painting.

8436 Mesa Ridge Road  
Santee, Ca 92071  
June 6, 2008

To Whom It May Concern:

We met David Scherer from College Works Painting when he came to our door to tell us about his company and see if we would be interested in a quote. My wife had seen one of their signs while driving around town, but I was bit hesitant to use any painting company with the word "College" in the name promising more affordable house painting. But we figured there was no harm in getting a quote, so we set up an appointment and met with David. David's presentation was "no-pressure" – he reviewed the entire process with us, provided us a competitive quote and promised to meet a strict deadline to have the work completed before the start of summer vacation.

To say the least, we weren't the easiest customers. We were very demanding – from requesting a non-standard paint color at the start of the job to being extremely critical on every detail during the daily walkthroughs, we held David and his crew to exacting standards. David and his crew met every challenge and request without complaint – doing whatever was needed to make sure that we were completely satisfied.

Regarding the accuracy of the initial quote, David did not try to run up the price of the job after work started, and he actually identified cost savings that effectively lowered the price below the initial quote. When we decided to have additional work done, we weren't gouged with huge additional costs and only had to pay a minor additional amount.

I strongly recommend David Scherer and College Works Painting if you are considering having your home painted. My wife and I are very happy that we chose David and College Works Painting. They did a professional job from beginning to end, delivered on their promises and we couldn't be more satisfied with the quality of work that was done and the level of effort that was put into it.

Sincerely,

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