

College Works Painting Reference Letter  
Jerry Bradley  
3165 Ardat, Cambria, CA

1. My wife and I were approached by Sean in regard to a house painting opportunity that he offered through his organization – College Works Painting. We were impressed with his ability to recognize the need, his follow through and his professional manner. We are happy to provide him with this letter of appreciation and recommendation.

August 20, 2006

Memorandum

From: Jerry Bradley  
3165 Ardat, Cambria, CA

To: Sean Graff  
College Works Painting  
1682 Langley Ave.  
Irvine, CA 92614

Subj: Letter of Appreciation and Recommendation

1. My wife and I were approached by Sean in regard to a house painting opportunity that he offered through his organization – College Works Painting. We were impressed with his ability to recognize the need, his follow through and his professional manner. We are happy to provide him with this letter of appreciation and recommendation.
2. After the initial meeting, we continued to be impressed with his mature manner the business acumen. He provided, in due time, a written estimate, followed up with options, and asked if we would permit a sign on our property. We agreed to the sign because it was professional in appearance, and we did not mind letting people know that we were doing business with College Works.
3. In order to maintain our business, Sean was required to make many phone calls, since we did not do a good job of returning them. He also had to make many appointment to view the property in order to bid it properly. We appreciated his perseverance, since we were not able to readily make appointments, as our primary residence is 4 hours away and we both have demanding jobs. To accommodate our situation, he devised and offered a substitute plan to enable him to complete the painting job on a schedule that also did not disturb our renters. We've worked with many businesses that would not have worked so hard to maintain our business.
4. The best part was that the job was done professionally, on time, and as estimated. We were

able to see the finished job and understood the work it took to complete it. We were pleased with the entire process.

5. Sean, thank you again for your dedication and hard work. We look forward to your continued success.

V/R Jerry and Sandy Bradley

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