

College Works Painting Reference Letter  
Keith J. Herman  
St. Charles  
Illinois

Please let this correspondence serve as a letter of reference on behalf of Mr. Chris Hamel. I know Mr. Hamel on a professional basis by way of his involvement with College Works Painting, including a painting project performed this past May, 2008 at my residence on James Michener Drive in Campton Hills, Illinois.

June 12, 2008

To Whom It May Concern:

Please let this correspondence serve as a letter of reference on behalf of Mr. Chris Hamel. I know Mr. Hamel on a professional basis by way of his involvement with College Works Painting, including a painting project performed this past May, 2008 at my residence on James Michener Drive in Campton Hills, Illinois.

Beginning with my initial meeting with Mr. Hamel, I found him to be quite personable. He effectively promoted his company over his competition without the typical overpowering sales pitch. Following our initial meeting, Mr. Hamel respected my request for time to make my decision. He provided straight forward answers to my follow up questions, and he was prepared to distinguish his company from his competition during the bidding process. He earned my business.

Mr. Hamel communicated with me frequently as the project began and as the project progressed. He was responsive and prompt in returning phone calls and in answering questions. Upon completing the project, he personally walked with me to ensure my satisfaction. I have had other contractors perform work at my residence. Rarely have I felt that the work that has been completed has been done with the same care as shown by Chris Hamel. As I write this letter, I can attest that the same genuine concern that Mr. Hamel showed me when we first met was the same genuine concern that Mr. Hamel showed me when he completed the job. This is a refreshing change of pace to say the least.

Yours very truly,

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