

College Works Painting Reference Letter  
Stephen and Judy West  
4055 Lisa Drive  
Salt Lake City, Utah 84124

We have been very pleased with your management of our house painting project through  
College  
Works Painting.

June 30, 2006

Aristoi Brown

We have been very pleased with your management of our house painting project through  
College  
Works Painting.

- You have acted in a professional manner from the first approach at our door to the completion of the contract with us.
- You had the courage to take on this uniquely designed, multi-level, totally wood shingle house of ours and envision how it could be done. Previous painting contractors never wanted to tackle the complexities and height involved in our job.
- You have been most respectful of us, taking into consideration our plans for our house, but also very patient with us as you educated us as to what works well in the painting industry. (Thanks for your willingness to “test patch” anything we needed.)
- You have built our confidence by keeping to the schedule you outlined in the beginning of the process, and advising us, even the months before the project was to begin.
- You kept us aware of the schedule during the actual work on the house, allowing us adequate time to be home and make important decisions concerning the paint and the process.
- Your attention to the safety of your workers was noticed and appreciated. We knew you put extra thought and preparation into safety due to the height and landscaping. (It isn't easy to paint a huge, multi-level home built in a forest of trees and vines in a steeply sloping gully!)
- You were always accessible to us at every stage of the process. We appreciated your cell phone number, you returned our calls promptly, and were here “on the job site” daily even with your other meetings and commitments.
- The young men you hired (Sean D., Sandro P., Moser B.) were amazingly polite, professional, and interested in doing a thorough job. They knew their equipment, knew your expectations, were always there when we expected them, and were self motivated to be exacting in their work. (One surprise was they didn't need loud music outside in our yard to help them work, which totally “out classed” any other type of contractor.)

We wish you well in your future endeavors. You are skilled in dealing with people, in managing time and commitments. You have shown you are knowledgeable in your product and capable in the business world. You take on hard work and difficult jobs with energy. We give you our best recommendations and endorsement.

Our Sincere Thanks,

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